

Matthew & Lindsey Nelson
3423 Chisholm Trail
Bismarck, ND 58503

March 4, 2013

Chad Moldenhauer
K & L Homes
749 Longhorn Place
Bismarck, ND 58503

Dear Chad,

Lindsey and I wanted to express our sincere appreciation for the home that K & L Homes completed for us in January 2013. Lindsey and I recently relocated from Phoenix, Arizona and were amazed at the difference between the real estate market in Phoenix and the quickly changing marketplace here in North Dakota. After unsuccessfully trying to find a home to buy, we realized we needed to build and begun investigating builders. We looked at several different builders but appreciated the superior quality found in K & L homes.

Because Lindsey had always wanted to build a home, she had several unique ideas, including installing an indoor slide. We appreciated your willingness to work with us to make our ideas a reality. We also appreciated your flexibility. Each time we had to make a modification to the initial plans, you gave us helpful suggestions and always seemed ready to build what we wanted with the necessary changes needed for North Dakota. Our initial bid was reasonable and detailed.

As we were new to the home building process, the Co-Construct website used by K&L Homes was a phenomenal tool for us to communicate with you and to gauge the cost of the home after changes were made to our original plans. Overall, the communication between us as well as the responsiveness of K&L Homes to our questions and changes throughout the home construction made it an enjoyable process. Your employees were also extremely helpful and very professional.

We were very impressed and pleased with our home when it was completed. After closing on the home, we were impressed with your responsiveness when it came to fixing things we noticed after living in the home for a few weeks.

Chad, we would ask you to build another home for us in a heartbeat. You are honest, communicate well, professional, competent and experienced. The workmanship of the home is incredible. We couldn't have asked for anything more.

Thank you!

Sincerely,

Matt and Lindsey Nelson

P.S. Our kids LOVE the slide!